

FREE TEMPLATE

ENTERPRISE AI SOLUTION CANVAS

Ten connected decisions that turn an AI idea into a proposal someone can assess, plus the five decision routes.

From **Practical AI for Product Owners and Business Analysts** by Madhusudhan Konda · practicalaiforall.com
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ENTERPRISE AI SOLUTION CANVAS

Initiative

Owner

Version / date

1 Business problem and outcome

- Which user or stakeholder experiences the problem?
- What happens today?
- What material pain, delay, error, cost or missed outcome results?
- What evidence supports the problem statement?
- What outcome would justify intervention?

2 User and workflow

- Who is the primary user for the proposed release?
- What triggers the work?
- Which inputs, judgements, handoffs and outcomes exist today?
- Where is the proposed intervention point?
- Which part of the workflow remains unchanged?

3 AI task, pattern and ambition

- What precise task will the AI-enabled product perform?
- Is the pattern search, retrieval, classification, extraction, drafting, assistance, tool use or delegated multi-step action?
- Is the ambition advisory, augmentation or automation?
- What simpler pattern was considered?
- Which capabilities are explicitly outside scope?

4 Value and success

- What is the current-state baseline?
- What mechanism connects the product behaviour to the expected outcome?
- Is the benefit cashable saving, capacity released, cost avoided, service improvement or risk reduction?
- Which outcome, product, quality and risk measures matter?
- Which decision will each threshold support?

5 Knowledge, data and access

- Which sources are authoritative and eligible?
- Who owns authority, quality and change?
- Which status, date, jurisdiction, relationship and permission metadata are required?
- Can content be extracted and retrieved with conditions and exceptions intact?
- How do updates, removals and access changes propagate?

6 Required behaviour and boundaries

- Which inputs and context may the product use?
- What output object must the user receive?
- Which controls are deterministic?
- Which behaviours require representative evaluation?
- What happens for missing context, no evidence, conflict, prohibited requests and service failure?

7 Human oversight and exceptions

- Which role reviews routine output?
- Which role owns interpretation or consequential judgement?
- What evidence appears at the moment of review?
- Can the reviewer edit, reject and escalate?
- What happens when the reviewer is unavailable?
- How will rubber stamping, correction effort and escalation capacity be measured?

8 Risk, governance and ownership

- What are the most credible failure modes and consequences?
- What are the blast radius, detectability and recoverability?
- Which preventive, detective, corrective and recovery controls apply?
- Who owns each control and the residual-risk decision?
- Which legal, regulatory, privacy, security or compliance determinations are required?
- Which changes reopen approval?

9 Evaluation and monitoring

- Which representative routine, difficult, restricted, prohibited and failure cases are needed?
- How will extraction, eligibility, retrieval, response, task, workflow and outcome quality be evaluated?
- Which failures are hard gates?
- Which graded measures use thresholds?
- Can the complete configuration and result be reproduced?
- Which production signals or sampled reviews continue the evidence after release?

10 Pilot and delivery roadmap

- What is the smallest real operating boundary that can produce decision-quality evidence?
- Which uncertainties are answered before real use, during supervised use and during bounded operation?
- Who owns product, knowledge, engineering, evaluation, support, incidents and change?
- What are the containment, rollback, recovery and exit routes?
- Which capabilities remain deferred?
- Which of the five decision routes is requested: proceed, sequence,



APPENDIX C

THE FIVE DECISION ROUTES

Every evidence gate ends in one of these routes. Record the evidence, owner, unresolved risk and reopening condition. A route is not complete when it is only a coloured status.

Proceed

Material gates pass and the next investment is justified.

Sequence

The opportunity remains credible, but named readiness, control or evidence work must happen first.

Reshape

The problem remains valuable, but the user, workflow, scope, pattern or control model must change.

Park

A dependency blocks useful progress and a clear event could reopen the opportunity.

Stop

The value does not survive cost or consequence, or a material control cannot be met.

Label each Canvas entry as a fact, an evidence-backed decision, an assumption, a gap or a request. Point to the evidence sheet behind it rather than copying all its detail into the box. Sheets D1 to D11 are in the free Evidence Sheets pack.